

OUR ORIGINATION AND UNDERWRITING SERVICES



FOR TULP'S RESIDENTIAL
MORTGAGES

De Nederlandse (Tulp) is a Dutch mortgage provider that specialises in long-term, fixed interest loans to Dutch home owners who are looking to buy, enhance or re-finance their residential homes.

Tulp has worked with BCMGlobal in the Netherlands for the last five years, providing origination and underwriting services for their residential mortgages.

When Tulp decided to enter the growing buy-to-let market, they wanted an innovative joined-up solution and to appoint a single provider to support them throughout their end-to-end loan cycle from origination and underwriting through to servicing and work-out.

The ideal solution needed to be customer-focused, provide easy access to information and use the latest technology to add value and intelligence at every stage of the loan cycle. The solution also needed to be flexible, easily implemented and tailored for the complexities of the buy-to-let mortgage market.

Another key consideration for Tulp when choosing a partner was the requirements of the investor who would be securitising the portfolios. This large international investment firm wanted to work with a single, multi-jurisdictional service provider that could give support across multiple geographies.

How we support Tulp

As one of Europe's largest independent servicers, BCMGlobal was uniquely positioned to meet all of Tulp's requirements with its end-to-end loan service in the Netherlands.

This solution offers consumers, brokers, lenders and investors better access to information through an easy-to-use portal, apps and a more efficient, digitised and automated process. Even the most complex buy-to-let loan can now be underwritten in less than one minute.

“We were looking for a provider that could offer us a seamless and flexible service, advanced technology and speed of implementation. BCMGlobal received a positive reference from our investor and based on our own experience, we knew we could trust them to partner with us and to contribute to our success.”

Paul Wessels, Managing Director of Tulp